

## WHAT IS DECISION MAKER?

Decision Maker is a program that helps you to make "either/or" kinds of decisions by getting you to look at all the positive and negative factors involved in both sides of the decision and getting you to look at the relative importances to you of those factors. It then calculates the most logical decision for you to make, based on your data and preferences. Its sister program, Choice Maker, is for making multiple choices such as which car, house, stereo etc. to buy or which person to date or whatever.

One of the interesting side effects of Decision Maker is that by making you look at all the positive and the negative factors of both sides of a decision and then deciding how important each of those factors is to you, the program gives you a clearer view of all your options and which ones really matter.

This is so much the case that people are often able to come to the most logical and most survival decision while looking at the factors and their importances and even before the program calculates what the decision should be.

When the program does calculate the most logical decision, it often turns out to be the decision you were leaning towards without perhaps knowing why -- only now you really do know why and can make the decision with the confidence that it is the correct way to go.

## HOW TO USE DECISION MAKER:

- 1) Enter the two items you are trying to decide about.
- 2) Enter the positive factors in favor of Decision A.
- 3) Enter how important each factor is to you (from 1-10).
- 4) Press NEG A and enter the negative factors against Decision A.
- 5) Enter how important each factor is to you (from 1-10).
- 6) Repeat for POS B and NEG B.
- 7) Press POS A to get back to the main screen.

The program will then calculate the most optimum decision from your viewpoint -- it's that easy!.

## NOTES:

Occasionally you might not need to enter any factors in either POSITIVE B or NEGATIVE B as you may have covered them already in POSITIVE A or NEGATIVE A. If this is the case, **MAKE SURE** that you enter a zero in any one of the IMPORTANCE fields of all screens that have no factors entered -- this enables the computer to still make its calculations.

Also on one occasion I found a factor that so outweighed the other factors in importance to me that I gave it 30 points (instead of the usual maximum of 10) as I felt it was at least three times more important than any other factor.

## INSTALLATION:

A).

I have included an installation program that will create a directory called DECISION and install the program files into that directory and then create a program group and an icon in Program Manager that you can just double-click on to start the program. **NOTE: THIS WILL ONLY WORK IF YOU ARE USING PROGRAM MANAGER AS YOUR SHELL** -- if you are using

another shell, e.g. Norton Desktop for Windows, Dashboard, SideBar etc., follow the instructions in **B).** below instead.

1) Unzip DECISION.ZIP into a directory of your choice

2) From Program Manager's File menu select Run and type in (drive):\directory)\**install**  
-- in other words, if you un-zipped the files to a directory on your C drive called TEMP, you would type **C:\TEMP\install**

3) Press RETURN and DECISION MAKER will start installing itself. This will take a couple of minutes and then you'll see a box that asks you to press a button marked INSTALL. The default drive to install from is **B:** -- if you are installing from your hard drive C as in the example above, you would change this to **C:** before pressing INSTALL.

4) Once the installation is complete (ignore the little Scratch Pad that appears!), just resize and move your new DECISIONS Program Manager group to whatever size and location you want, and double-click on DECISION MAKER.

### **B). (if you're using another shell instead of Program Manager)**

Once you unzip Decison.zip, and place the files in whichever directory you place them (they all have to be in the same directory), you can either start Decision Maker by double-clicking on MAIN.OVD or you can drag it into a Program Manager group so you can double-click on its icon. I recommend creating a new directory called DECISION and placing all your files there.

If you find when you try to load Decision Maker that you get strange messages saying it can't be loaded or found, the solution is to open up File Manager and single-click on MAIN.OVD to select it, open the File menu and click on Associate and in the box under .OVD, type in C:\decision\vision.exe and press OK and it will work fine. If you haven't copied the files into a directory called DECISION, just substitute the name of whatever directory you did copy them into. In other words, if you put them in a directory called Fred, type C:\Fred\vision.exe. If you just copied them onto drive C without putting them in a directory, type C:\vision.exe. If you don't do this associating step, you can still open Decision Maker by double-clicking on VISION.EXE and opening MAIN.OVD from the FILE/OPEN menu of the shell that appears.

If you like and use the program you can register it by sending \$25 to:

Tony Rockliff  
5412 Ocean View Blvd  
La Canada, CA 91011

This way you can get the latest version without annoying "nag" screens, and get the manual and also get notified about upgrades and technical support. **I'll also send you a copy of CHOICE MAKER absolutely free!**

Please send me any suggestions for improvements. Thank you. I hope you enjoy Decision Maker and find it as useful as I do.

Tony Rockliff